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11 **UNITED STATES DISTRICT COURT**
12 **SOUTHERN DISTRICT OF CALIFORNIA**

13 SECURITIES AND EXCHANGE
14 COMMISSION,

15 Plaintiff,

16 vs.

17 GEORGE N. DEMOS,

18 Defendant.

19 Case No. '25CV0539 RSH JLB

20 **COMPLAINT**

21 **Jury Trial Demanded**

22 Plaintiff Securities and Exchange Commission (“SEC”) alleges:

23 **SUMMARY**

24 1. This case involves insider trading by Defendant George N. Demos
25 (“Demos”) in the securities of biopharmaceutical company Acadia Pharmaceuticals
26 Inc. (“Acadia”). Demos, at the time of his trading, was Acadia’s Vice President of
27 Drug Safety and Pharmacovigilance, where he had access to material nonpublic
28 information.

2. Acadia developed the antipsychotic drug pimavanserin, sold under the
brand name NUPLAZID. In 2016, the U.S. Food and Drug Administration (“FDA”)

1 approved NUPLAZID for the treatment of hallucinations and delusions associated
2 with Parkinson’s disease psychosis. In June 2020, Acadia submitted to the FDA a
3 supplemental new drug application for NUPLAZID (“NUPLAZID application”) for
4 the treatment of hallucinations and delusions associated with dementia-related
5 psychosis. Approval of the NUPLAZID application had the potential to significantly
6 expand the market for NUPLAZID.

7 3. On July 20, 2020, Acadia publicly announced that the FDA had accepted
8 the NUPLAZID application for filing and would respond to the application by
9 April 3, 2021. Acadia did not publicly announce that the FDA further notified
10 Acadia that the FDA planned to communicate its own proposed labeling for
11 NUPLAZID for dementia-related psychosis by March 3, 2021, if no major
12 deficiencies were identified during the review.

13 4. As a core member of the NUPLAZID labeling team, Demos knew of the
14 March 3, 2021 date by which the FDA planned to communicate its proposed labeling,
15 and knew that the labeling team was scheduled to meet on March 4 to discuss any
16 FDA labeling requests. But March 3 came and went, and Demos learned that the
17 March 4 meeting was rescheduled to March 5 because, Demos was told, Acadia
18 management was “not quite ready yet to discuss FDA feedback.” The meeting was
19 again rescheduled to Monday, March 8, 2021, and finally to Tuesday, March 9, 2021.
20 As a result of his access to this non-public information, Demos concluded that the
21 FDA had made an adverse decision about the proposed labeling.

22 5. Demos knew, or was reckless in not knowing, that this information was
23 material and non-public and that he was prohibited from trading on the basis of it.

24 6. On the morning of March 8, 2021, Demos, based on this material
25 nonpublic information exercised nearly all his vested Acadia stock options and
26 immediately sold his shares.

27 7. Later that same day, just a few hours after Demos sold his shares, Acadia
28 issued an aftermarket press release announcing that the FDA had notified Acadia on

1 March 3, 2021, that the FDA had identified deficiencies in the NUPLAZID
2 application that precluded discussion of labeling and other issues. The next day, on
3 March 9, 2021, Acadia’s shares closed about 45% lower than they had closed on
4 March 8, before the press release.

5 8. By trading on the basis of material nonpublic information, Demos
6 avoided about \$1.3 million in losses.

7 9. By knowingly or recklessly engaging in the conduct alleged in this
8 complaint, Demos violated Section 17(a) of the Securities Act of 1933 (“Securities
9 Act”), 15 U.S.C. § 77q(a), and Section 10(b) of the Securities Exchange Act of 1934
10 (“Exchange Act”), 15 U.S.C. § 78j(b), and Rule 10b-5 promulgated under the
11 Exchange Act, 17 C.F.R. § 240.10b-5. The SEC seeks permanent injunctions,
12 disgorgement of all ill-gotten gains with prejudgment interest, civil penalties, and an
13 officer and director bar.

14 **JURISDICTION AND VENUE**

15 10. The Court has jurisdiction over this action under Section 22(a) of the
16 Securities Act, 15 U.S.C. § 77v(a), and Sections 21(d)(1), 21(d)(3)(A), 21A, and
17 27(a) of the Exchange Act, 15 U.S.C. §§ 78u(d)(1), 78u(d)(3)(A), 78u-1, 78aa.

18 11. The SEC brings this action under Sections 20(b) and 22(a) of the
19 Securities Act, 15 U.S.C. §§ 77t(d), 77v(a), and Sections 21(d) and 21A of the
20 Exchange Act, 15 U.S.C. §§ 78u(d), 78u-1. Demos, directly or indirectly, made use
21 of the means or instrumentalities of interstate commerce, of the mails, or of the
22 facilities of a national securities exchange in connection with the transactions, acts,
23 practices, and courses of business alleged in this complaint.

24 12. Venue is proper in this district under Section 22(a) of the Securities Act
25 and Section 27(a) of the Exchange Act, 15 U.S.C. § 78aa(a), because certain of the
26 transactions, acts, practices, and courses of conduct constituting violations of the
27 federal securities laws occurred within this district and because Demos resides in this
28 district.

1 **THE DEFENDANT**

2 13. **George N. Demos**, age 64, is a resident of Rancho Santa Fe, California.
3 Demos is a medical doctor, though his medical license is expired. Demos worked at
4 Acadia from October 15, 2014, to August 13, 2021, and in 2020, was promoted to
5 Vice President of Drug Safety and Pharmacovigilance. He currently is a Vice
6 President at a publicly traded clinical-stage biotechnology company.

7 **RELEVANT ENTITY**

8 14. **Acadia Pharmaceuticals Inc.** is a Delaware corporation with its
9 principal place of business in San Diego, California. Acadia is a biopharmaceutical
10 company focused on medications treating psychoses and neurological diseases.
11 Acadia’s common stock is registered under Section 12(b) of the Exchange Act and is
12 quoted on NASDAQ Stock Market under the ticker symbol “ACAD.”

13 **THE ALLEGATIONS**

14 **A. Acadia seeks FDA approval of NUPLAZID for dementia-related**
15 **psychosis.**

16 15. In 2016, NUPLAZID became Acadia’s first FDA-approved drug, which
17 Acadia began marketing and promoting for use in the treatment of hallucinations and
18 delusions associated with Parkinson’s disease psychosis.

19 16. NUPLAZID sales grew rapidly, from about \$17 million in 2016 to
20 almost \$442 million in 2020.

21 17. NUPLAZID’s FDA-approved label described the treatment of
22 Parkinson’s disease psychosis as NUPLAZID’s only indicated use.

23 18. Acadia, like other pharmaceutical companies, was prohibited from
24 promoting or marketing NUPLAZID’s use for any indication not described in the
25 product’s FDA-approved label.

26 19. Beginning in 2017, Acadia began evaluating NUPLAZID for use in the
27 treatment of hallucinations and delusions associated with dementia-related psychosis.

28 20. In October 2017, the FDA granted Acadia’s request for a Breakthrough

1 Therapy Designation to pimavanserin, the active ingredient in NUPLAZID, for
2 dementia-related psychosis, indicating its potential as a substantial improvement over
3 other available drugs on the market.

4 21. In June 2020, after promising results in a clinical study, Acadia
5 submitted the NUPLAZID application requesting the FDA approve NUPLAZID for
6 an additional indicated use in the treatment of hallucinations and delusions associated
7 with dementia-related psychosis.

8 22. Because many more people suffer from dementia-related psychosis than
9 Parkinson’s disease psychosis, approval of the NUPLAZID application could have
10 significantly expanded the market for NUPLAZID.

11 23. On July 10, 2020, the FDA notified Acadia by letter that it had accepted
12 the NUPLAZID application for filing, and that the date by which the FDA expected
13 to complete its review of the application and notify Acadia if the application was
14 approved, was April 3, 2021.

15 24. The FDA’s July 2020 letter also informed Acadia that, if “major
16 deficiencies are not identified during the review, we plan to communicate proposed
17 labeling and, if necessary, any postmarketing requirement/commitment requests by
18 March 3, 2021.”

19 25. On or about July 20, 2020, Acadia publicly announced that the FDA had
20 accepted Acadia’s NUPLAZID for dementia-related psychosis application for filing,
21 with an “action date” of April 3, 2021. Acadia did not publicly disclose the March 3,
22 2021 labeling information date.

23 **B. Demos receives material nonpublic information indicating that the FDA**
24 **will not provide a label for NUPLAZID for dementia-related psychosis.**

25 26. As part of the NUPLAZID application, Acadia submitted proposed
26 labeling that expanded NUPLAZID’s label to include treatment of hallucinations and
27 delusions associated with dementia-related psychosis as an additional indicated use.

28 27. Demos was one of eight core members of the team Acadia had

1 assembled to draft the proposed new labeling as part of the NUPLAZID application.

2 28. The March 3, 2021 proposed labeling response date was not public
3 knowledge, but Demos, as a core member of the labeling team, knew that the FDA
4 planned to communicate its proposed labeling information to Acadia on that date.

5 29. In the weeks before March 3, Demos and the labeling team began
6 planning and holding regular meetings to develop Acadia's responses to potential
7 labeling proposals the FDA might make.

8 30. For example, on February 12, 2021, Acadia's Executive Director of
9 Regulatory Affairs overseeing the NUPLAZID application ("Executive Director")
10 emailed Demos: "Just wanting to touch base on the label and make sure we are ready
11 to duke it out with labeling negotiations."

12 31. On February 24, the Executive Director emailed Demos and other
13 labeling team members to advise them that the FDA reported it was still on track to
14 provide its labeling communication around March 3.

15 32. In fact, even though Demos was scheduled to be on vacation from
16 March 1 through March 5, he planned to be available on March 3 in anticipation of
17 the FDA's labeling communication expected that day.

18 33. A placeholder meeting of the labeling team was scheduled for March 4,
19 2021, which Demos planned to attend, to discuss the FDA's potential labeling
20 feedback.

21 34. Instead of receiving proposed labeling on March 3, the Executive
22 Director received a letter from the FDA stating that deficiencies in the NUPLAZID
23 application precluded discussion of labeling at that time.

24 35. March 3 arrived, and Demos began to worry when he heard nothing
25 about the expected communication from the FDA.

26 36. At about 12:10 p.m. Pacific Time on March 3, Demos texted the
27 Executive Director, whom he would have expected to message him when the FDA
28 feedback arrived: "So anything? I'm in [a] 'bad feeling' state of mind[.]"

1 37. A few minutes later, Demos' manager also texted the Executive
2 Director: "What's the word from [the] FDA?"

3 38. Before he received a response from the Executive Director, Demos
4 texted his manager: "Bad news I guess? [The Executive Director has] gone dark on
5 me...."

6 39. At about 2:30 p.m. Pacific Time (5:30 p.m. in the FDA's time zone), the
7 Executive Director responded separately to both, first texting Demos, "And now
8 they've gone home for the day[.]" and then texting to Demos' manager: "No label
9 yet...now they have gone home. Stay tuned..."

10 40. Demos' manager forwarded the Executive Director's response to Demos
11 via a group text that included another coworker with whom Demos and his manager
12 often discussed the NUPLAZID application.

13 41. On March 4, the labeling team meeting was postponed to March 5, and
14 Demos notified his coworkers in the group text.

15 42. Demos' manager responded that "[n]o one has heard anything on our
16 end" and there had been "[a]nother day of radio silence."

17 43. When Demos told the group that the March 4 labeling team meeting was
18 postponed to March 5, ostensibly because Acadia was "not quite ready yet to discuss
19 FDA feedback on the draft DRP [dementia-related psychosis] label," Demos and his
20 coworkers discussed by group text that this message was inconsistent with the
21 Executive Director's statement that there was "no label yet" from the FDA.

22 44. Demos responded to his coworkers' group text: "Feedback was either
23 'you've got to be kidding- try again with another well controlled study' or NDD
24 [NUPLAZID for dementia-related psychosis] is not happening[.] Your label is
25 019/032 which is a marketing nightmare with aggression, agitation, and anxiety as
26 ADRs [adverse drug reactions] I'll take that...."

27 45. On the morning of Friday, March 5, after telling the group that the
28 labeling team meeting for that day was canceled with an explanation from Acadia

1 that “we haven’t received FDA feedback on DRP [dementia-related psychosis]
2 label,” Demos asked his coworkers in the group text, “How long can they hide?”

3 46. Demos’ manager responded: “Very worrisome now.”

4 47. Their coworker responded: “Yup. Assume clock is ticking and need to
5 say something soon.”

6 48. A few minutes later, Demos texted his coworkers: “This isn’t a bad
7 label[.] It’s no label....”

8 49. Later that day, the labeling team meeting was rescheduled for Monday,
9 March 8.

10 50. Over the weekend, on Sunday afternoon, March 7, the March 8 labeling
11 team meeting was rescheduled to Tuesday, March 9, again with an explanation that
12 Acadia had not yet received labeling feedback from the FDA.

13 51. On the morning of Monday, March 8, Demos texted his coworkers,
14 “So.... today’s labeling meeting moved to tomorrow....”

15 52. At about 9 a.m. Pacific Time, Demos texted his coworkers again, noting
16 that a different meeting on that day’s calendar, also concerning the NUPLAZID
17 application, “was just cancelled Lol[.]”

18 53. One of Demos’ coworkers replied, “They have to announce something
19 soon I would think[.]”

20 54. Demos knew, or was reckless in not knowing, that (1) the March 3, 2021
21 date by which Acadia expected labeling information from the FDA; (2) the days that
22 passed with Acadia repeatedly telling its employees that it had received “no label” or
23 “no feedback” on the proposed label from the FDA; (3) the continued postponement,
24 cancellation, and rescheduling of the labeling team meetings; and (4) the cancellation
25 of another NUPLAZID for dementia-related psychosis team meeting, was material
26 nonpublic information, which indicated there would be no label coming from the
27 FDA for NUPLAZID for dementia-related psychosis.

28 55. Demos also knew, or was reckless in not knowing, that he owed a duty

1 of trust or confidence to keep the material nonpublic information he received
2 confidential, and to not trade on it.

3 56. Annually, and as recently as December 8, 2020, Demos certified that he
4 completed training on Acadia’s Code of Business Conduct and Ethics, which
5 expressly precluded trading Acadia stock on the basis of material nonpublic
6 information.

7 **C. Demos sells Acadia stock on the basis of material nonpublic information.**

8 57. As part of his compensation at Acadia, Demos was granted stock
9 options, which gave him the right, after the options vested, to buy specified numbers
10 of shares of Acadia stock at specified prices.

11 58. As of March 8, 2021, Demos held 64,599 vested option shares of
12 Acadia.

13 59. On March 8, 2021, at about 10:15 a.m. Pacific Time—a little over an
14 hour after discussing with his coworkers the NUPLAZID for dementia-related
15 psychosis meetings that had been rescheduled or canceled for that day—Demos
16 logged into his brokerage account, and at about 10:32 a.m. Pacific Time, Demos
17 exercised and sold 60,800 of his 64,599 vested option shares of Acadia, for an
18 average price of \$46.62 per share.

19 60. Less than three hours later, after the 4:00 p.m. Eastern Time closure of
20 the NASDAQ market, Acadia announced that “the Company received a notification
21 from the U.S. Food and Drug Administration (FDA) on March 3, 2021, stating that,
22 as part of its ongoing review of the Company’s supplemental New Drug Application
23 (sNDA), the FDA has identified deficiencies that preclude discussion of labeling and
24 post-marketing requirements/commitments at this time.”

25 61. The next day, March 9, 2021, Acadia’s shares closed at \$25.02 per share,
26 a decline of around 45% from the previous day’s close at \$45.78 per share, on
27 volume more than 20 times its usual daily volume in the prior month.

28 62. By selling his shares in advance of the March 8 press release, Demos

1 avoided losses of about \$1,313,263.

2 **FIRST CLAIM FOR RELIEF**

3 **Fraud in Connection with the Purchase or Sale of Securities**

4 **Violations of Section 10(b) of the Exchange Act and Rule 10b-5**

5 63. The SEC realleges and incorporates by reference paragraphs 1 through
6 62 above.

7 64. Demos received material nonpublic information about the NUPLAZID
8 application in the course of his duties as Acadia's Vice President of Drug Safety and
9 Pharmacovigilance and a core team member of the NUPLAZID labeling team.
10 Demos knew or was reckless in not knowing, that the information he possessed
11 concerning the NUPLAZID application was material nonpublic information.

12 65. As Acadia's Vice President of Drug Safety and Pharmacovigilance and a
13 core team member of the NUPLAZID labeling team, Demos at all relevant times
14 owed a duty of trust or confidence to Acadia and its shareholders not to trade on the
15 basis of material nonpublic information about the NUPLAZID application. Demos,
16 with scienter, breached that duty by trading Acadia stock on the basis of that material
17 nonpublic information on March 8, 2021.

18 66. By engaging in the conduct described above, Demos, directly or
19 indirectly, in connection with the purchase or sale of a security, by the use of means
20 or instrumentalities of interstate commerce, of the mails, or of the facilities of a
21 national securities exchange: (a) employed devices, schemes, or artifices to defraud;
22 (b) made untrue statements of a material fact or omitted to state a material fact
23 necessary in order to make the statements made, in the light of the circumstances
24 under which they were made, not misleading; or (c) engaged in acts, practices, or
25 courses of business which operated or would operate as a fraud or deceit upon other
26 persons.

27 67. By engaging in the conduct described above, Demos violated, and unless
28 restrained and enjoined will continue to violate, Section 10(b) of the Exchange Act,

1 15 U.S.C. § 78j(b), and Rules 10b-5 thereunder, 17 C.F.R. § 240.10b-5.

2 **SECOND CLAIM FOR RELIEF**

3 **Fraud in the Offer or Sale of Securities**

4 **Violations of Section 17(a) of the Securities Act**

5 68. The SEC realleges and incorporates by reference paragraphs 1 through
6 62 above.

7 69. Demos learned material nonpublic information about the NUPLAZID
8 application in the course of his duties as Acadia’s Vice President of Drug Safety and
9 Pharmacovigilance and a core team member of the NUPLAZID labeling team.
10 Demos knew or was reckless in not knowing, that the information he possessed
11 concerning the NUPLAZID application was material nonpublic information.

12 70. As Acadia’s Vice President of Drug Safety and Pharmacovigilance and a
13 core team member of the NUPLAZID labeling team, Demos at all relevant times
14 owed a duty of trust or confidence to Acadia and its shareholders not to trade on the
15 basis of material nonpublic information about the NUPLAZID application. Demos,
16 with scienter, breached that duty by trading Acadia stock on the basis of that material
17 nonpublic information on March 8, 2021.

18 71. By engaging in the conduct described above, Demos, directly or
19 indirectly, in the offer or sale of securities, by use of the means or instruments of
20 transportation or communication in interstate commerce or by use of the mails
21 (a) employed devices, schemes, or artifices to defraud; (b) obtained money or
22 property by means of untrue statements of a material fact or by omitting to state a
23 material fact necessary in order to make the statements made, in light of the
24 circumstances under which they were made, not misleading; and (c) engaged in
25 transactions, practices, or courses of business which operated or would operate as a
26 fraud or deceit upon the purchaser.

27 72. By engaging in the conduct described above, Demos violated, and unless
28 restrained and enjoined will continue to violate, Section 17(a) of the Securities Act,

1 15 U.S.C. § 77q(a).

2 **PRAYER FOR RELIEF**

3 WHEREFORE, the SEC respectfully requests that the Court:

4 **I.**

5 Issue findings of fact and conclusions of law that Demos committed the alleged
6 violations.

7 **II.**

8 Issue judgments, in forms consistent with Rule 65(d) of the Federal Rules of
9 Civil Procedure permanently enjoining Demos and his officers, agents, servants,
10 employees, and attorneys, and those persons in active concert or participation with
11 him, who receive actual notice of the judgment by personal service or otherwise, and
12 each of them, from violating Section 10(b) of the Exchange Act, 15 U.S.C. § 78j(b),
13 and Rule 10b-5 thereunder, 17 C.F.R. § 240.10b-5, and Section 17(a) of the
14 Securities Act, 15 U.S.C. § 77q(a).

15 **III.**

16 Order Demos to disgorge all funds received from his illegal conduct, together
17 with prejudgment interest thereon, under Exchange Act Sections 21(d)(5) and
18 21(d)(7), 15 U.S.C. §§ 78u(d)(5), 78u(d)(7).

19 **IV.**

20 Order Demos to pay civil penalties under Section 21A of the Exchange Act,
21 15 U.S.C. § 78u-1, and Section 20(d) of the Securities Act, 15 U.S.C. § 77t(d).

22 **V.**

23 Enter an order against Demos, under Section 20(e) of the Securities Act, 15
24 U.S.C. § 77t(e), and Sections 21(d)(2) of the Exchange Act, 15 U.S.C. § 78u(d)(2),
25 prohibiting him from acting as an officer or director of any issuer that has a class of
26 securities registered pursuant to Section 12 of the Exchange Act, 15 U.S.C. § 78l or
27 that is required to file reports pursuant to Section 15(d) of the Exchange Act,
28 15 U.S.C. § 78o(d).

1 **VI.**

2 Retain jurisdiction of this action in accordance with the principles of equity and
3 the Federal Rules of Civil Procedure to implement and carry out the terms of all
4 orders and decrees that may be entered, or to entertain any suitable application or
5 motion for additional relief within this Court’s jurisdiction.

6 **VII.**

7 Grant any other relief that this Court may determine to be just and necessary.

8 Dated: March 7, 2025

9 */s/ Charles E. Canter*

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11 Charles E. Canter
12 Attorney for Plaintiff
13 Securities and Exchange Commission
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